



Steven Rosenberg, G.G.

HERITAGE APPRAISER FOR THE MIDWEST (GREATER CHICAGOLAND)

I have always had an interest in jewelry from early on. I was always fascinated by shiny things and would wander into all the jewelry stores as a child. In high school I worked at a jewelry auction in South Florida. I actually wrote a term paper on the jewelry industry and this class assignment really sparked my interest even more, so I began to seek out more information from local jewelers and the local library. I was led to GIA by word of mouth from local jewelers and to the books I was able to find on Gemology.

After attending the Gemological Institute of America (GIA) in New York, I trained as a diamond cutter for two years at the American Institute of Diamond Cutting. Upon completing my studies as a diamond cutter, I incorporated myself, at age 19, and began importing rough diamonds from South America to cut and resell to dealers. Soon after, I began to represent major insurance companies in establishing replacement costs on high value jewelry claims. One particular insurance claim resulted in my being hired as a diamond buyer for a large scale jewelry manufacturing, and I spent the next two decades purchasing diamonds and colored gemstones for large national retailers and television shopping networks.

I have always said that the most interesting part of the jewelry industry is not always the jewelry, but rather the various cultures in which I conduct my business. For the past 5 years I have been running a precious metals, jewelry and diamond buying operations with 190 locations in 10 states. This position allowed me to meet with clients directly and make fair market offers on their jewelry items. In 2015 the precious metals gold rush came to an end, and I found myself looking for the next opportunity to put all my previous experiences to good use.

I now find myself writing appraisals for Heritage Appraisers, a new challenge with the ability to work directly with the public, see a variety of jewelry items, and share their jewelry stories, as well as mine.

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